

INSPIRE SUCCESS

E-Forum

The Power of Preparation



Speaker:

Kazu Miike

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Rank 6 Peru Leader Kazu Miike delivers a business masterclass on the importance of preparation. Kazu explains why being prepared has been fundamental to his business success and reveals the best practices you need to know to take better ownership in your training.

Key Takeaways

- As an NHT Global Independent Distributor, it's your responsibility to train yourself to become independent.
- Poor or insufficient preparation translates to missed opportunities.
 - Poor understanding of the incentive program** = *missed opportunities to qualify for bonuses and incentives*
 - Poor understanding of the compensation plan** = *missed opportunities for potential earnings*
 - Poor understanding of how to enroll members** = *missed opportunities to grow your team*
- Implement a training system to duplicate your efforts. Once you've trained yourself, take the initiative to teach your team members what you've learned. This is not only part of being a good leader, it helps create a stronger team to achieve the results you're striving for together.



BACK TO THE BASICS

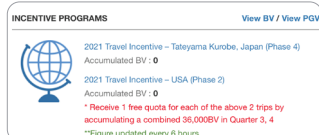
Below is a list of business “basics” that you **must** know in order to be successful. Study these materials until you understand them inside and out. Bookmark the links to ensure you always have quick and convenient access.

- **Compensation Plan:**

https://europe.nhtglobal.com/wp-content/uploads/sites/83/2019/02/2019_ENG_Compensation-Plan_FINAL.pdf

- **Products:** <https://europe.nhtglobal.com/products/>

- **Incentives:**



(in NHT Office)

- **Compliance:**



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TIPS & TRICKS

- **Ask for help.** Reach out to your sponsor or upline leaders if you have questions or need guidance.
- **Put in the time.** Preparation requires continuous effort and training. Commit to spending at least 45 minutes a day to learning, training, and refreshing.
- **Stay up-to-date.** Participate in all trainings organized by NHT Global and your team to stay current with new product launches, recent promotions, and the latest tools and resources available to you.



Kazu Miike

When Kazu’s parents emigrated to Brazil from Japan, his family had limited resources to help them adapt to their new lives in a new country. However, they quickly discovered something that could help them overcome even the toughest of challenges: the importance of preparation. The critical skill of preparing and training oneself – mentally and physically – has been invaluable to Kazu’s success in both business and in life. Kazu has a degree in Business Management and has been a networker for over 15 years. Today, he uses his passion and experience to help his team members develop the skills they need for success. He currently resides in Lima, Peru with his wife Gladys.